

# Microsoft FastTrack

Insight 

Helping you realise business value faster with Microsoft 365.



FastTrack for Microsoft 365 helps organisations accelerate deployment and gain end-user adoption for their Microsoft 365 (Office 365, Windows 10, and Enterprise Mobility + Security) solutions.

FastTrack ensures that you have a full suite of best practices, tools, remote assistance, and resources at your disposal during your move to Microsoft 365.

As pan-European FastTrack partner, Insight works closely with your internal teams to ensure your success throughout your move to Microsoft 365.

Insight is a pan-European Microsoft FastTrack partner helping customers move to Microsoft 365 with confidence, quickly and securely.



## What is Microsoft FastTrack?

Microsoft FastTrack is a customer success service designed to help customers make a smooth transition to Microsoft 365.

FastTrack is available to all eligible Microsoft 365 customers with more than 150 licenses as an ongoing benefit, even after your deployment.

Whether you are planning your initial rollout, onboarding additional users, migrating existing data, or driving end-user adoption, the Insight FastTrack team, are ready to assist you.

## Working with Insight

As a pan-European FastTrack Ready partner, Insight are approved by Microsoft to provide the FastTrack benefit to your organisation. Our Connected Workforce services are designed to help organisations accelerate their deployment and gain end-user adoption of Microsoft 365.

In addition, we offer a single point of contact for all FastTrack projects, coupled with on-site or local support, and a dedicated customer success manager to ensure you realise the full value from your Microsoft investment.

## Your FastTrack Journey

Your journey with FastTrack includes assistance with Envisioning, Onboarding, and Driving Value, supported by Insight at every stage.

### Envision Stage

The Envision stage, guides you in defining your vision for a successful rollout by identifying, prioritising scenarios, and creating a success plan that utilises planning templates and materials.

### Onboard Stage

During the Onboard stage, a team of engineers dedicated to providing remote assistance helps enable your Microsoft 365 services, including Office 365, EMS, and Windows 10, migrate your data, and onboard new users. Also included is assistance with Exchange Online, SharePoint Online, Skype for Business Online, Microsoft Teams, Office 365 ProPlus, Yammer, and Project.

### Drive Value Stage

Finally, in the Drive Value stage, you utilise a robust set of tools, guides, and best practices specifically geared toward users in different roles within your organisation. With this guidance, you can assist individuals in your human resources (HR), research and development (R&D), finance, legal, information technology (IT), and sales groups to get the most from Microsoft 365.

Envision		Onboard		Drive value	
Plan	Assess	Remediate	Enable	Adopt	
<b>FastTrack Assistance</b>	<ul style="list-style-type: none"> <li>Facilitate assessment workshops focused on each Office 365 service.</li> <li>Organise regular check ins.</li> </ul>	<ul style="list-style-type: none"> <li>Provide guidance on enabling each purchased service.</li> <li>Provide migration guidance.</li> </ul>	<ul style="list-style-type: none"> <li>Guide the analysis and remediation process for each service.</li> <li>Hold remediation checkpoints.</li> </ul>	<ul style="list-style-type: none"> <li>Guide scenario configuration and enablement.</li> <li>Guide data migration</li> <li>Hold success planning checkpoints.</li> </ul>	<ul style="list-style-type: none"> <li>Provide guidance about driving successful service adoption.</li> <li>Provide guidance for a successful user adoption</li> </ul>
<b>Insight Value-Added Services</b>	<ul style="list-style-type: none"> <li>Help customer define scope, timeline and align stakeholder contacts.</li> </ul>	<ul style="list-style-type: none"> <li>Connected Workforce Assessment for Office 365 onboarding activities.</li> <li>Help customer build a remediation plan.</li> </ul>	<ul style="list-style-type: none"> <li>Additional project management and technical assistance.</li> <li>Help customer make configuration changes in customer environment.</li> <li>Conduct Adoption Scenario Workshop.</li> </ul>	<ul style="list-style-type: none"> <li>Implement changes in customer environment that help support migration to Office 365.</li> <li>Assess adoption readiness.</li> </ul>	<ul style="list-style-type: none"> <li>Connected Workforce Migration service to help customer define migration schedules.</li> <li>Provide technical assistance to help support mailbox migrations.</li> <li>Customer success managers help with successful onboarding and throughout the lifetime of the M365 subscription.</li> </ul>

For more information please contact your Insight Account Manager.