



Online Survey Results

SAM Software in Belgian Companies

Day One

Clear views on your markets

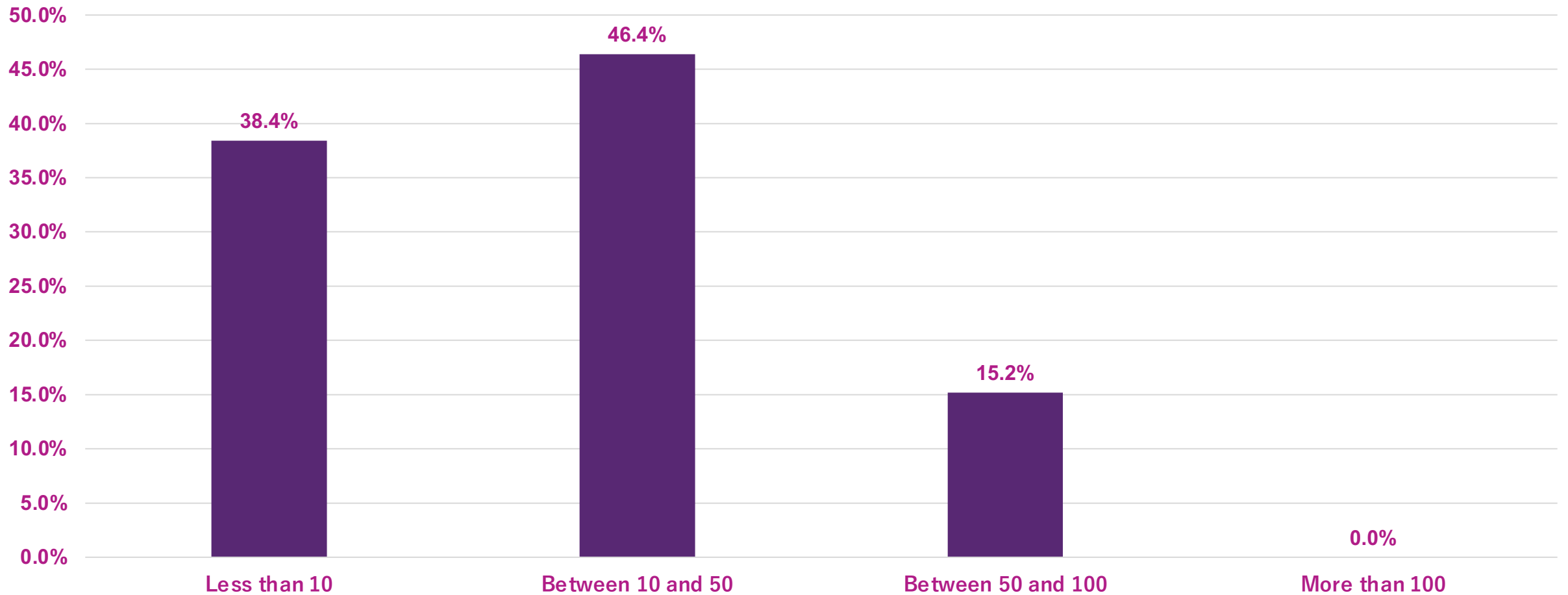
Research Information

- Online survey – April 2024
- Sample size n=250
- Region Belgium
 - NL 56.0%
 - FR 44.0%
- Companies with at least 200 employees
 - 250-499 employees 74,4%
 - 500-999 employees 16,8%
 - >1000 employees 8,8%
- Respondents
 - IT manager 51,6%
 - Chief Information Officer (CIO) 48,4%

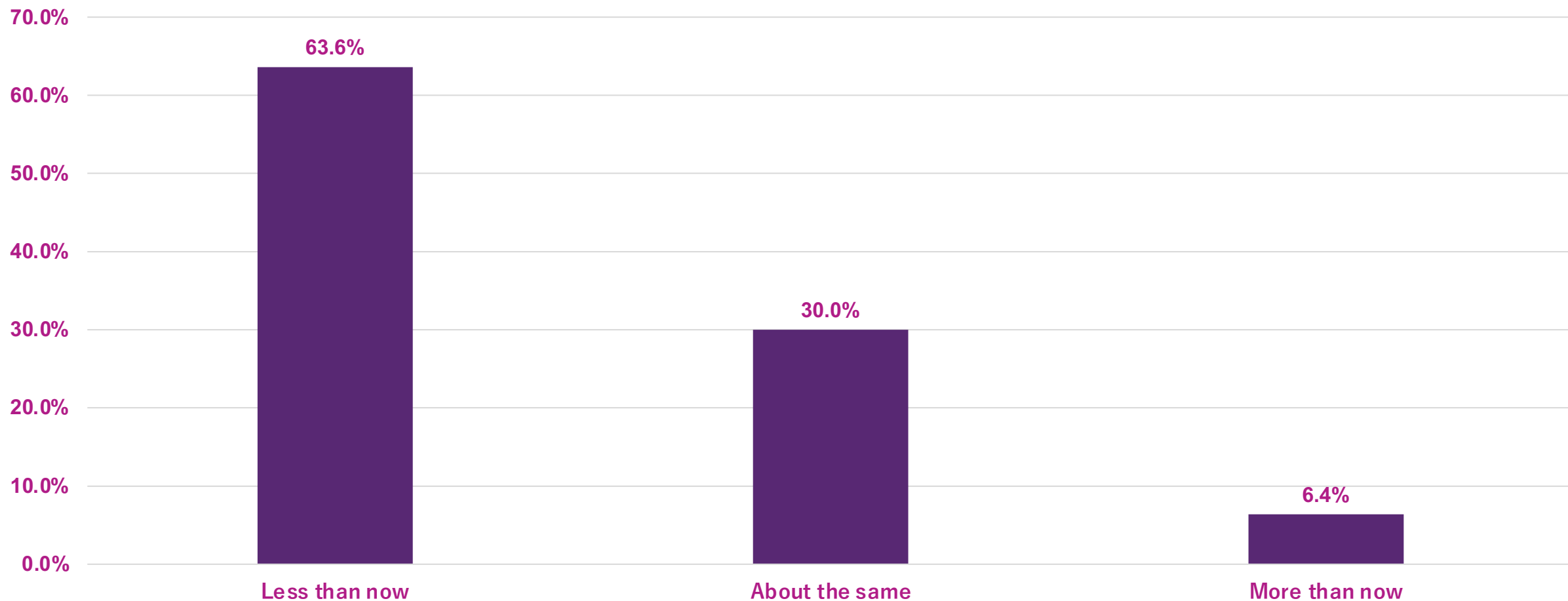


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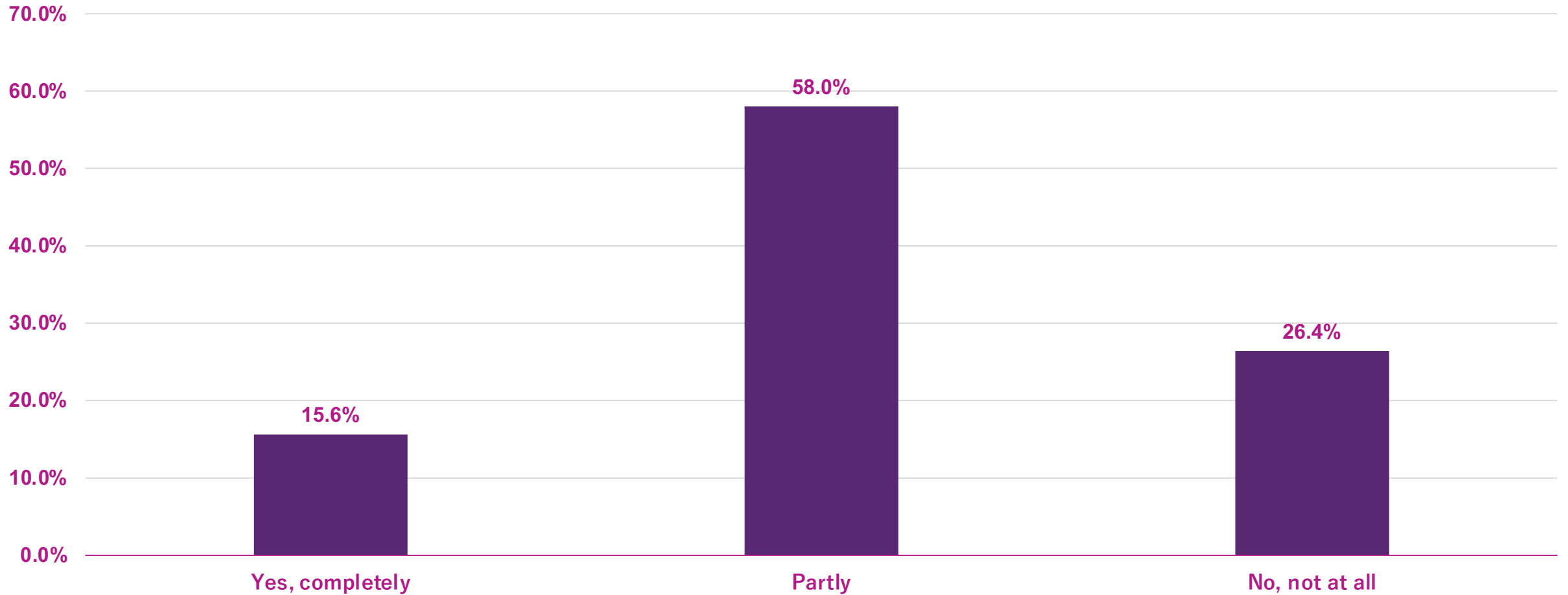
How many different types of software applications does your company currently use?



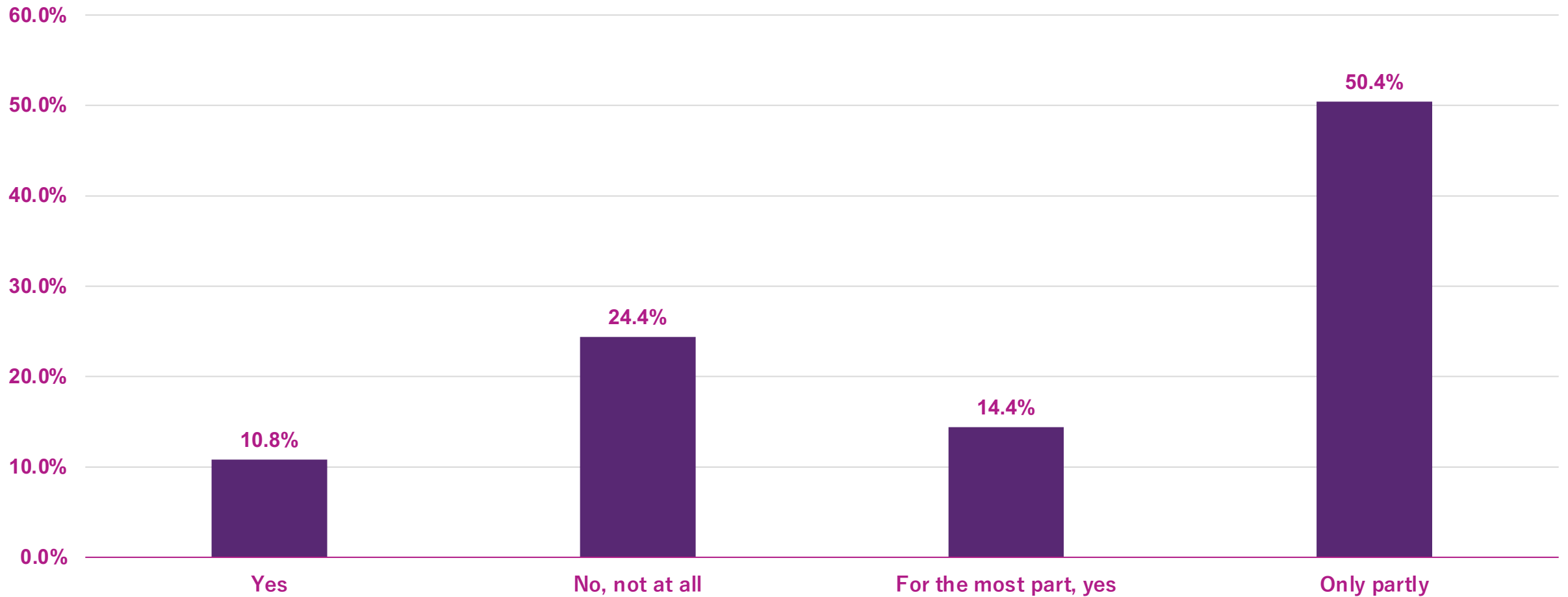
How many different types of software applications did your company use three years ago?



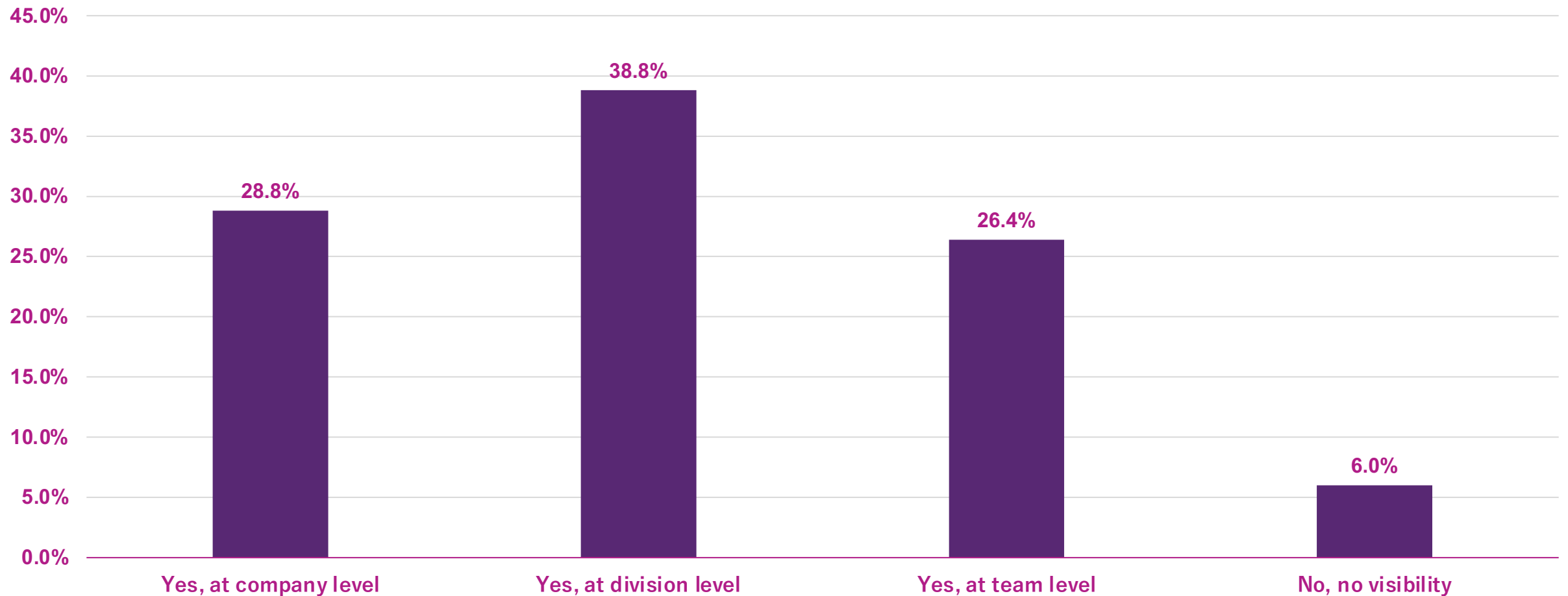
Is there sufficient visibility and control over the various software circulating/used in your company?



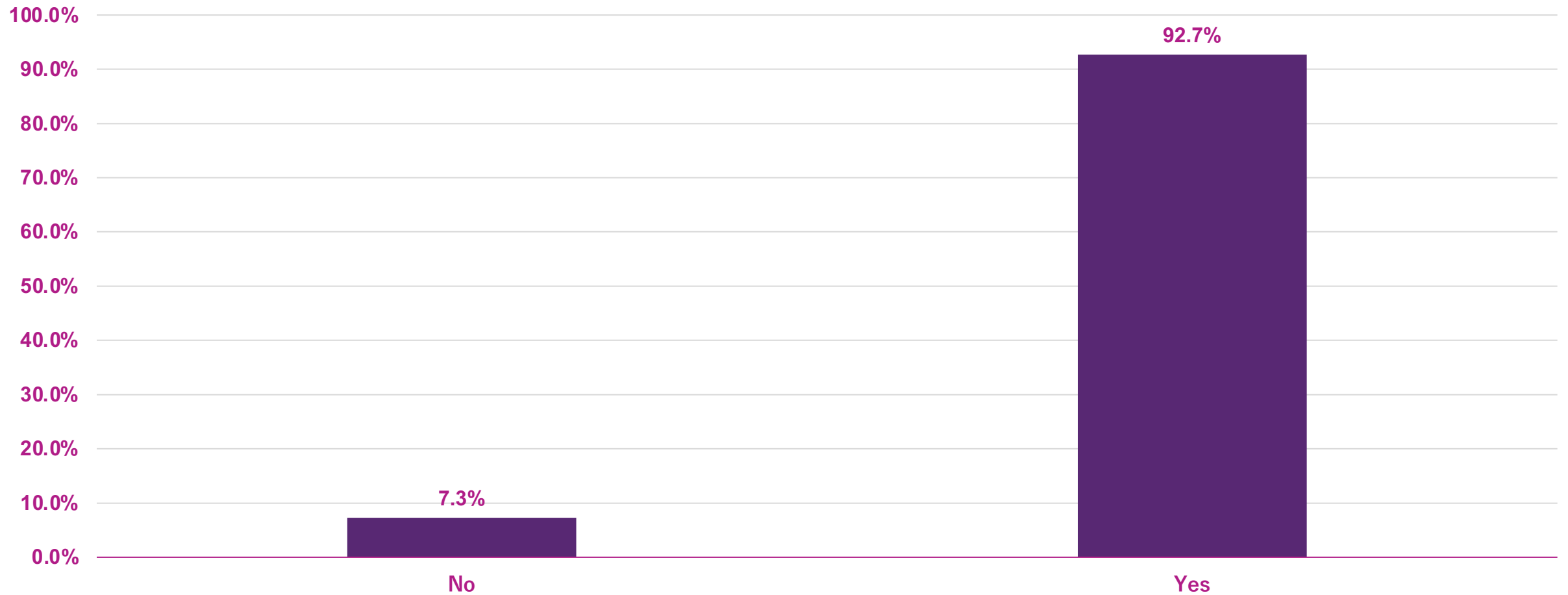
Is there an overview of the number of licenses per software and the type of licenses (device, user, cores)?



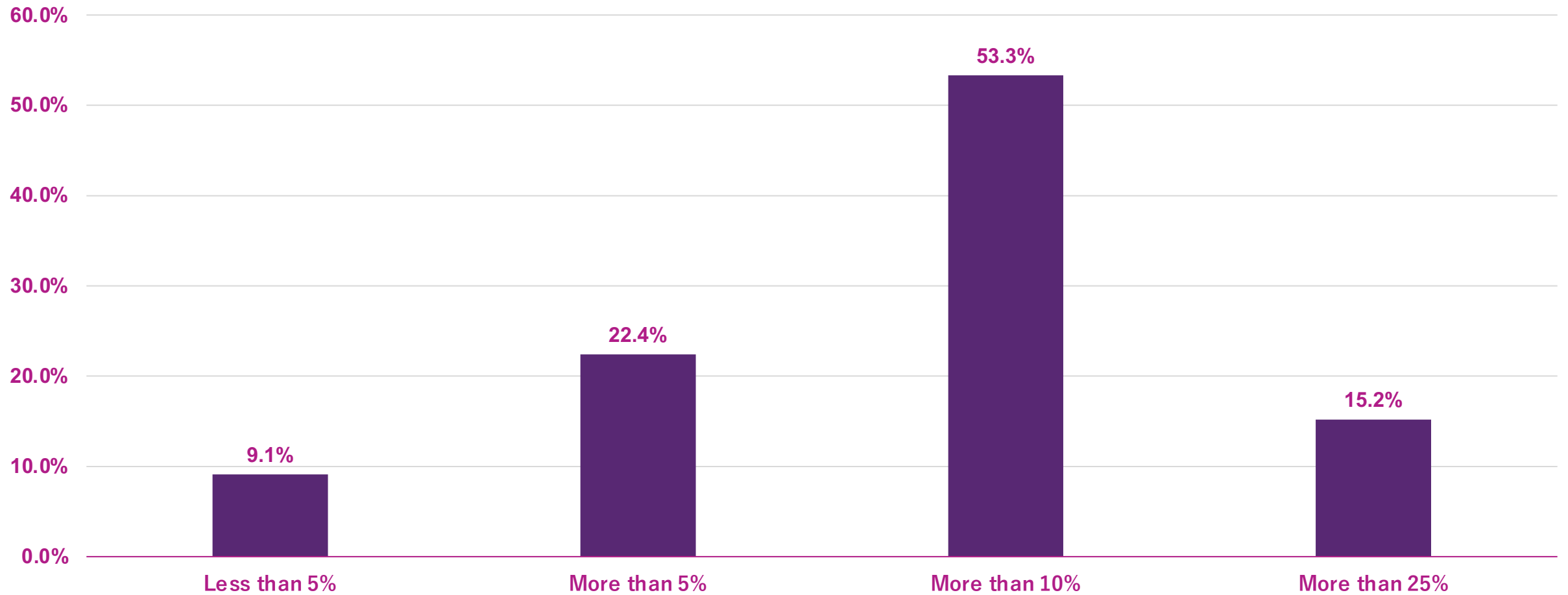
Is there visibility on the total cost per year for software licenses and at what level (company, division, team, etc.)?



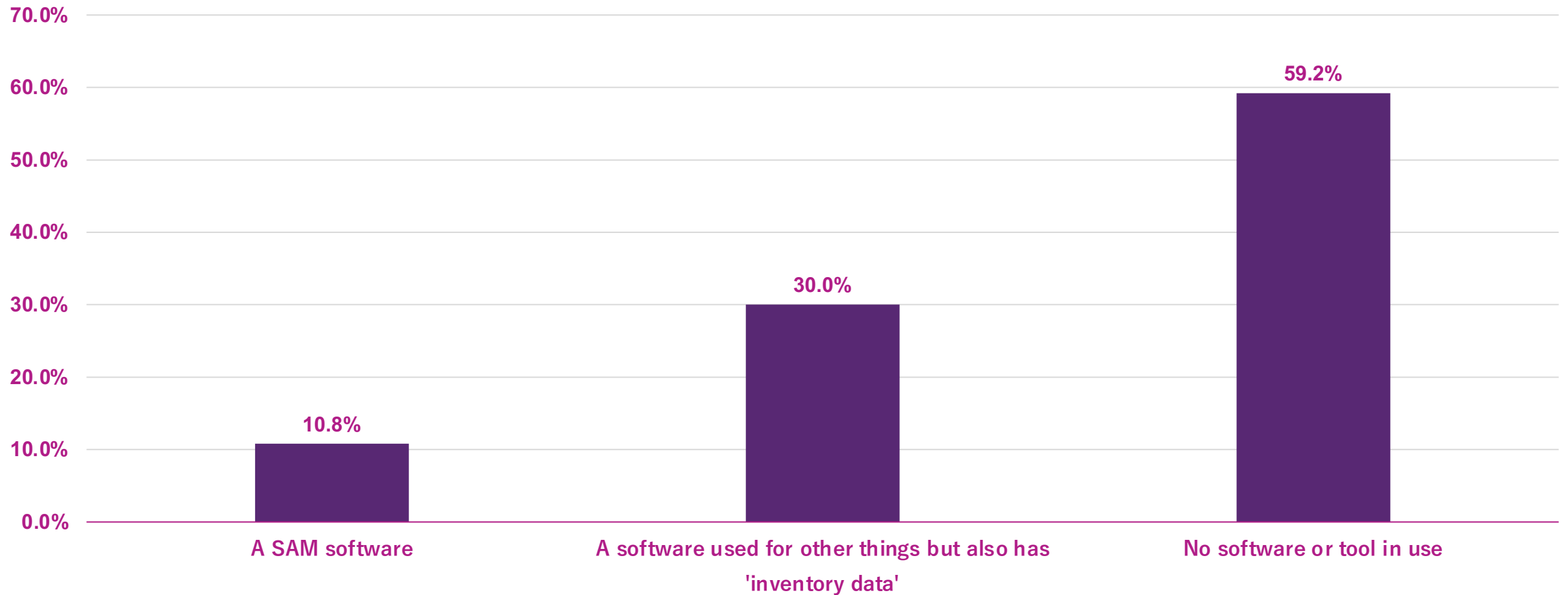
Question for No or at divisional or team level: Would you be able to save on software budget if you did so at company level?



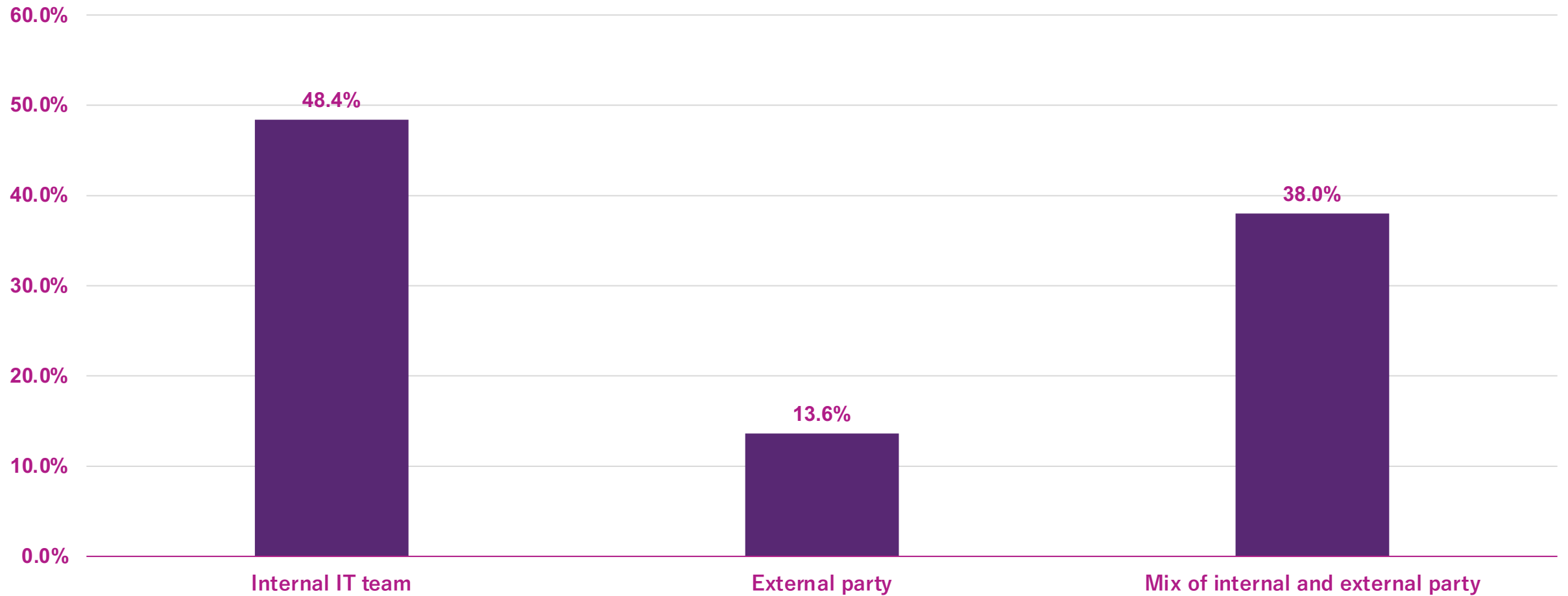
If yes, how much?



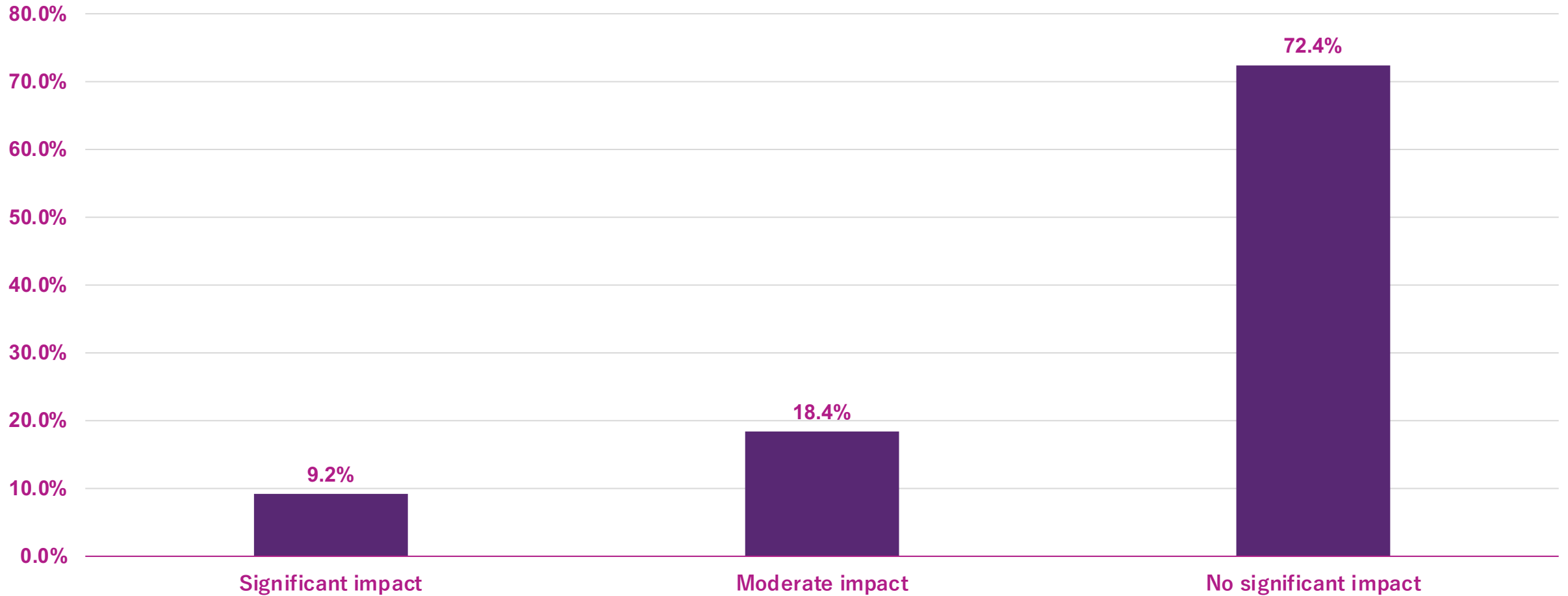
Which tool does your company use for Software Asset Management?



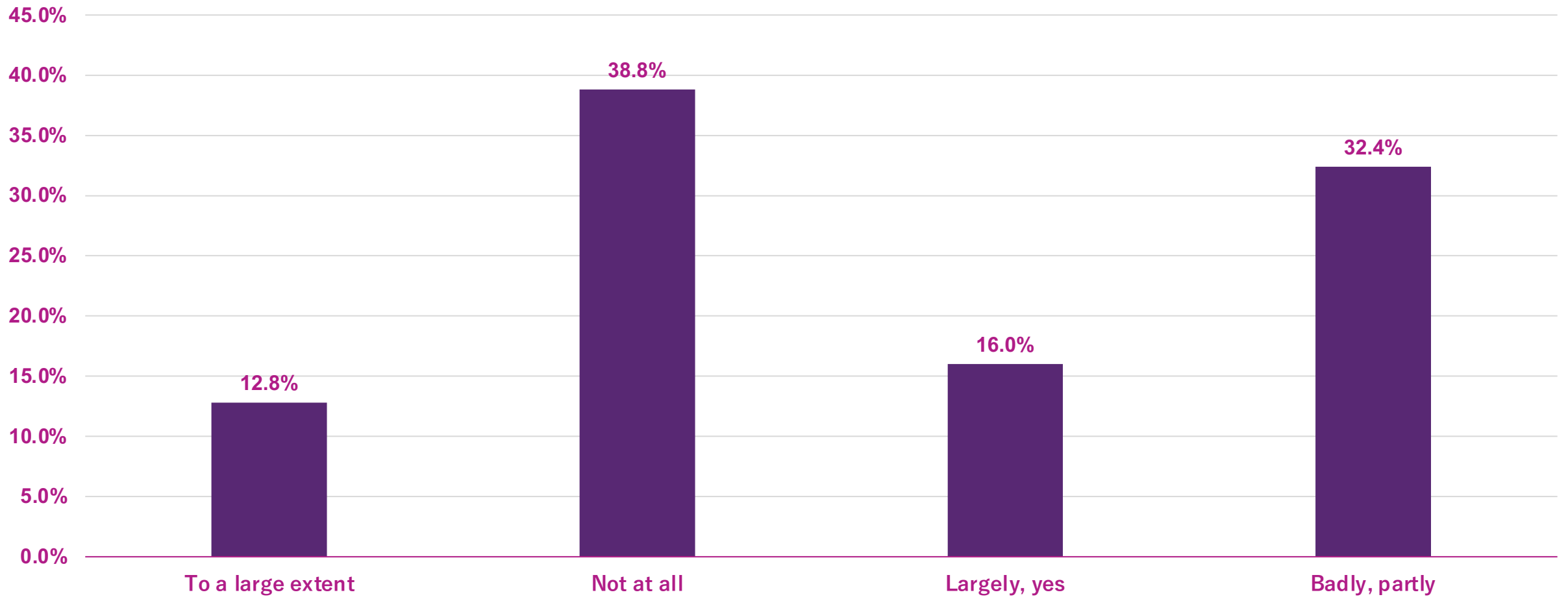
Who manages all the software issues in your organization?



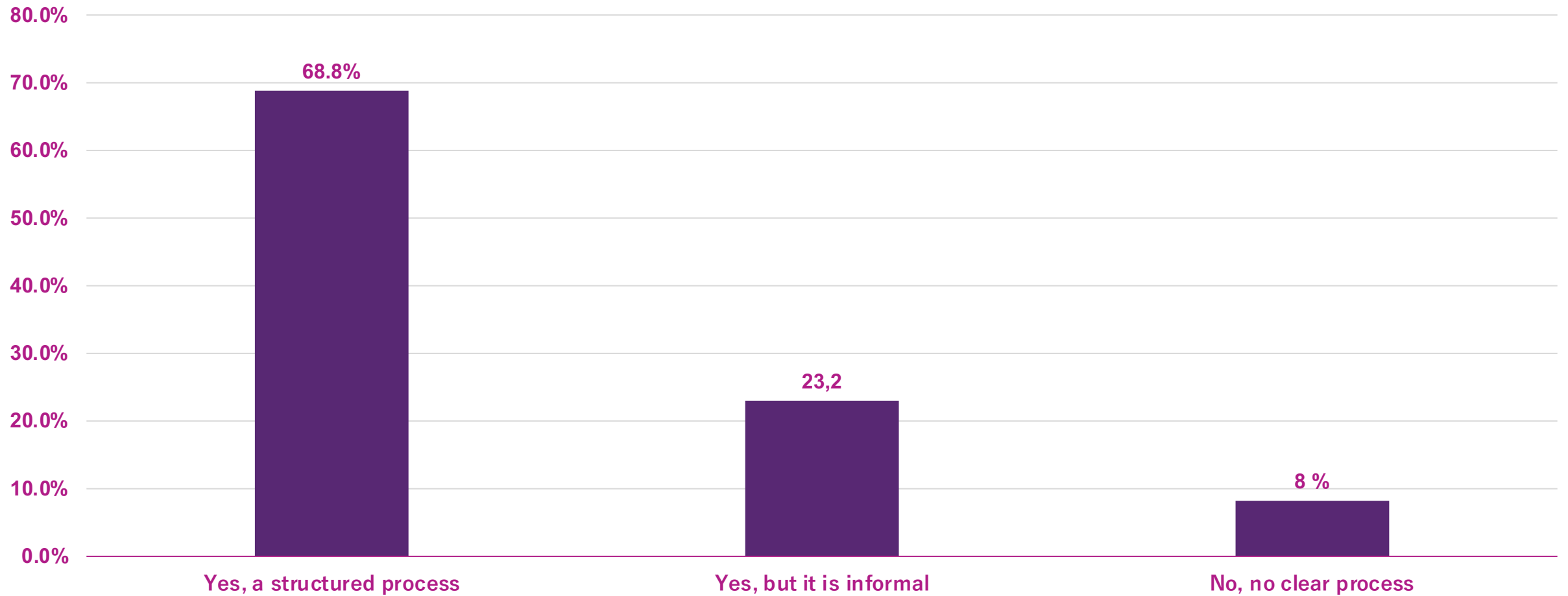
How much is the AI hype affecting the amount of applications/software that are or will be in use in your company?



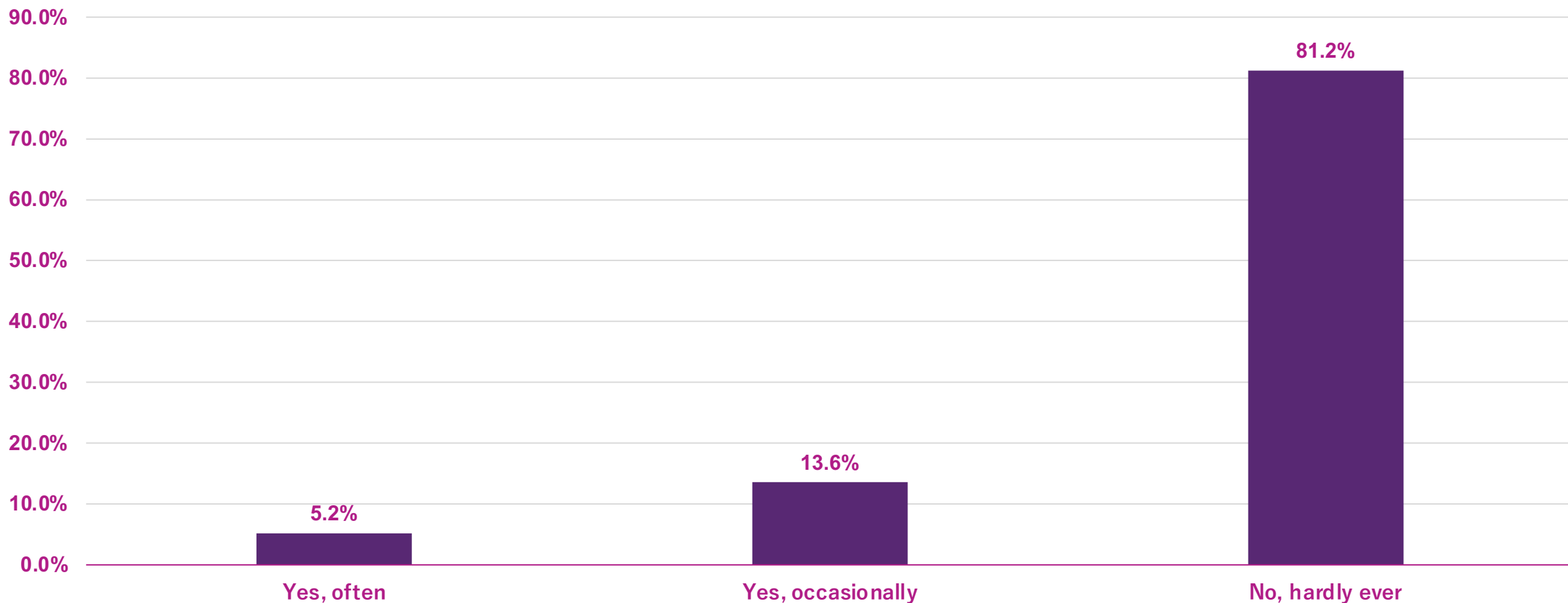
To what extent do you manage containers in your SAM processes?



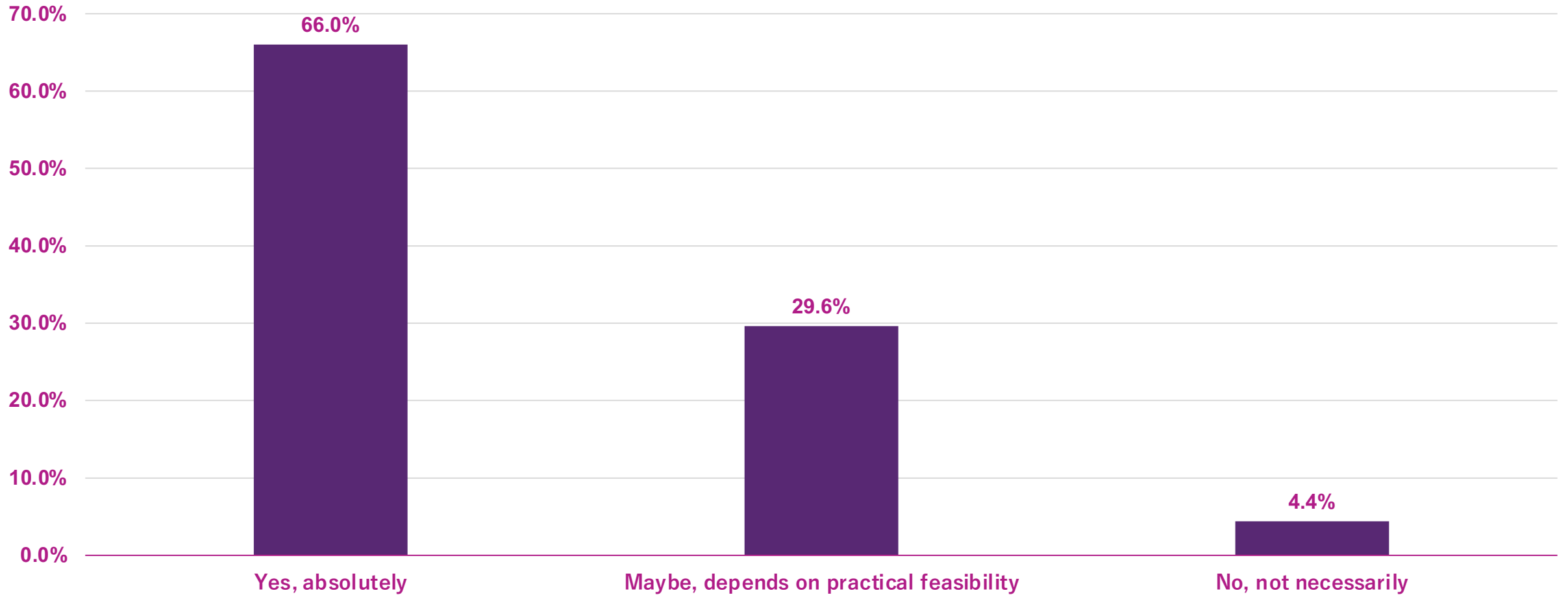
Is there a process within your company to evaluate software applications, make the best choice and negotiate the best prices?



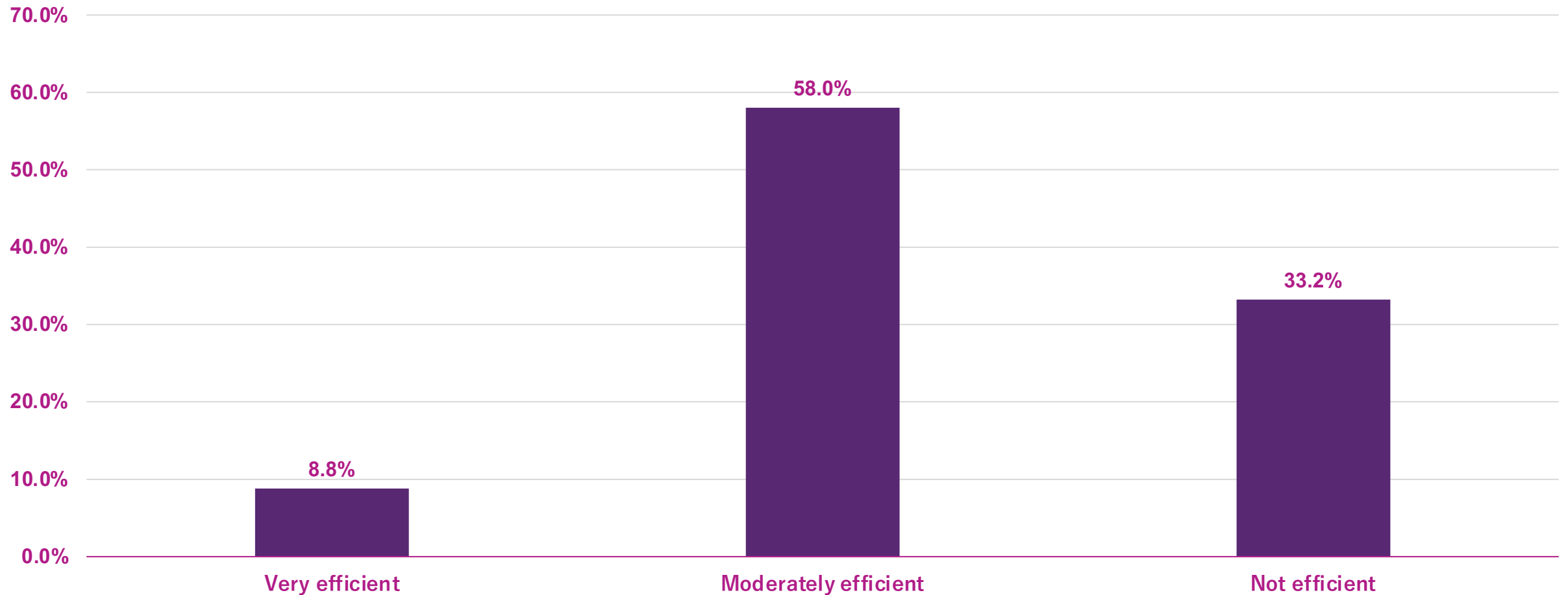
Is there Shadow IT in your organization where teams bypass the IT department to buy cloud software applications themselves?



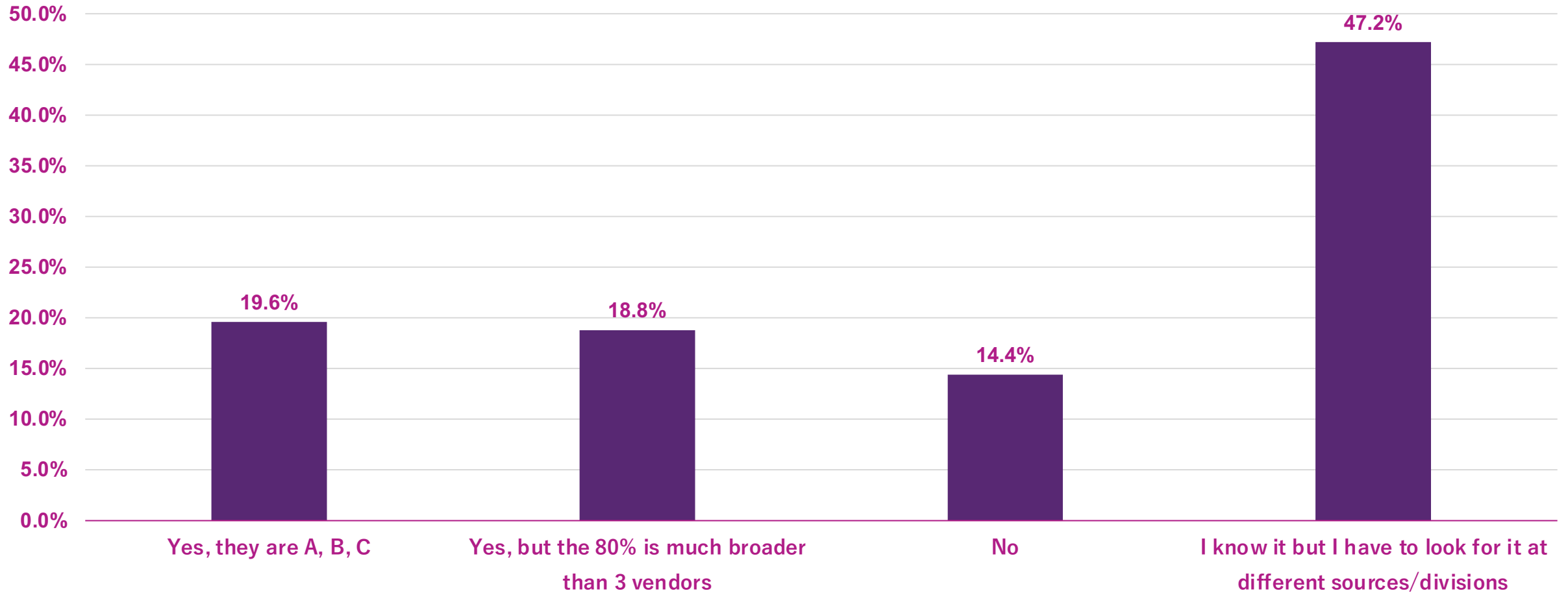
As an IT manager or CIO, would you want 100% visibility into Shadow IT (which applications, which budgets)?



How do you assess your organization's efficiency in managing software applications: evaluation, purchase, use, updates?



Do you know which top 3 software vendors make up 80% of the budget in your company?





Is your organisation optimising its entire software lifecycle?

For more information, please visit Insight's [SAM Services page](#).

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