



85% of businesses believe cloud technology is enabling their business to scale and grow faster.*

Whether you're starting or extending your Cloud journey, it's important to know the right path to take for your business; what services can stay on premise and which ones can move to the right Cloud platform. Helping you to make the most of your Cloud investment.

As part of the Insight Cloud Migration portfolio, our one-day Discovery Workshop accelerates your understanding of cloud and data centre transformation technologies, helps you uncover and define your core business challenges and objectives, and guides you towards a successful adoption. Creating a high-level solution vision for you, our specialists ensure you start and continue your cloud journey on the right track.

*Deloitte

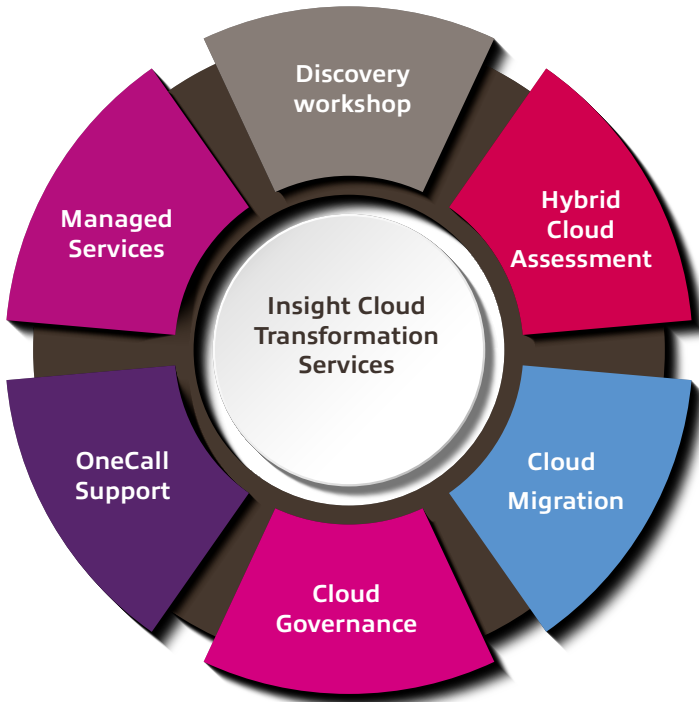
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The Insight Discovery Workshop is the first step of our engagement and support of you on your cloud journey.

On completing the workshop you will be fully prepared to continue with your Cloud journey, using the facts our specialists discovered, so you move smoothly and successfully to the next step – the physical migration.

51% of IT transformation initiatives stalled or were abandoned because of challenges encountered on the way.

Source: ITI Report



Through our Discovery Workshop Services, we help you intelligently run workloads, provide services, and capitalise on a range of cloud and data centre resources.

Business challenge

Understanding the opportunities of Cloud and how they can relate to our own business can be a challenge. Whether its about making informed decisions on which services should or could reside where, concerns over security or the performance of certain applications. there is much to consider and investigate. And resolving issues over application performance, data residency and security, are all complex and time-consuming.

In addition, the myriad of available cloud services and technologies, and a lack of specific experience and expertise within businesses increases the risk of implementing a cloud solution that fails to meet expectations.

Our solution

The Insight Discovery Workshop is a high-level, structured, interactive engagement tailored to your requirements. The workshop will help you understand how the latest cloud and data centre technologies can support your business needs and share best-practice methodologies which can improve the effectiveness of your cloud journey.

Our strategic relationships with global partners, and deep experiences in deploying Cloud environments empower us to offer unrivalled levels of advice and information. During the workshop our experts:

- Provide a high-level view of the business and technology landscape.
- Outline the potential opportunities and risks of cloud and data centre solutions.
- Support you in mapping and validating high-level requirements against specific solution areas, such as public cloud, private cloud, hybrid cloud and more.
- Identify any additional supporting services.

An end-to-end journey

After the workshop, we'll deliver an advisory report, which includes a high-level, functional 'vision of the solution' that aligns to your unique requirements. It recommends the right cloud and data centre approach for your specific environment, details the main objectives and challenges, and includes guidance around next steps aligned to Insight and industry best practice required for you to achieve your goals.

Why Insight?

Decades of experience

We have helped organisations transform IT service delivery, operations, and resources to meet business challenges for more than 30 years.

Deep expertise

Our 1,500+ services professionals carry more than 3,000 technical certifications, which include all major cloud, storage, data protection, networking, and security technologies.

Strategic partnerships

We maintain tight alignment with leading technology manufacturers and work closely to continuously improve on products hitting the market.

To find out more about our Insight – Discovery Workshop, talk to a specialist:

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