



Solution Brief

# Insight Hybrid Cloud Assessment

A strategic approach to the hybrid cloud

Running workloads in the Cloud can provide significant benefits; driving flexibility, agility and scale. However, the journey to the Cloud can be complex with many projects stalling due to challenges encountered while undertaking the task.

Our Hybrid Cloud Assessment investigates which options fit your business best and why. During the assessment we will help you to identify potential opportunities, risks and costs of moving workloads to the Cloud. With our global partnerships, we can also provide guidance across multiple Cloud providers.

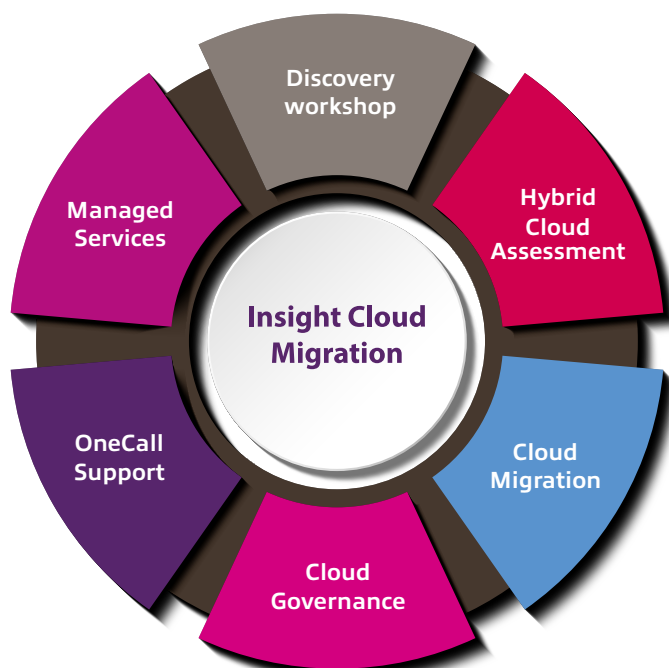
No matter where you are on your journey, we will help you identify the right path to achieve your cloud and data centre transformation goals.

The Insight Hybrid Cloud Assessment is part of our Cloud Migration portfolio and follows on from the Insight Discovery Workshop.

Based on the information shared during the Discovery Workshop, the assessment drills down further into your environment, so you move smoothly and successfully to the next step – the physical migration.

## Benefits

- Understand and assess the suitability of specific cloud and data centre services
- Identify the opportunities and challenges cloud and data centre bring
- Provides a formal proposal aligned to a design and project plan
- Aligned to Industry best-practice and Insight Reference Architecture for successful deployments and management



## Business challenge

Today, many businesses recognise the Cloud as an established platform for delivering key services. Cloud provides agility, flexibility, scale and potential cost advantages. However building the business case for the Cloud can be challenging, A holistic approach is required; people and processes may need to evolve, costs need to be predictable as Cloud usage scales both up and down, we need confidence that data is secure and protected from threats.

Lack of expertise in this key area within the business can prove a real hazard to your successful cloud migration, deployment and benefits.

## Our solution

Our Hybrid Cloud Assessment is a strategic, structured service delivered by an experienced Cloud Solution Architect and designed to help you choose the right cloud approach and technologies for your business. It examines service and support models, and security issues that enable you to trial workloads and services in a controlled and assured manner.

Through our significant experience and our partnerships with leading cloud technology organisations, we ensure you get a comprehensive and clear vision of all the options so you can:

- Identify the opportunities and challenges for data, applications, infrastructure and licensing
- Understand and assess the suitability of specific cloud and data centre services

We use a five-phase process to compile key data about your workloads, apply best practices and decision logic, model costs and perform comparison analysis, and provide a customised roadmap.

## Assessment overview



### Discovery

- Inventories
- Data discovery
- Dependency mapping



### Analytics

- Workload assessment
- Compatibility assessment
- Cloud readiness



### Workload placement

- Decision framework
- Business metrics
- Cloud optimisation



### Cost modeling

- TCO modeling
- Hardware and cloud cost modeling
- Comparison analysis



### Review and Close

- Analytics
- Roadmap
- Services engagements



For more details, contact your Insight Account Manager

[be.insight.com](https://be.insight.com)

## Why Insight?

### + Decades of experience

We have helped organisations transform IT service delivery, operations, and resources to meet business challenges for more than 30 years.

### + Deep expertise

Our 1,500+ services professionals carry more than 3,000 technical certifications, which include all major cloud, storage, data protection, networking, and security technologies.

### + Strategic partnerships

We maintain tight alignment with leading technology manufacturers and work closely to continuously improve on products hitting the market.

## Meaningful solutions driving business outcomes

We help our clients modernise and secure critical platforms to transform IT. We believe data is a key driver, hybrid models are accelerators, and secure networks are well integrated. Our end-to-end services empower companies to effectively leverage technology solutions to overcome challenges, support growth and innovation, reduce risk, and transform the business.