



# DISCOVERY WORKSHOP

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Data, Storage, Backup and Disaster Recovery

Our Discovery Workshop accelerates your understanding of hybrid cloud computing and guides you towards a successful adoption strategy. This one-day, interactive format is tailored for the specific needs of the IT leadership team in your business. We take you through a process that prioritises your business needs and maps these to the latest cloud technologies. Finally, we recommend cloud implementation options for storage, backup and disaster recovery that will work with your current infrastructure.

Insight 



# Discovery Workshop

## Business challenge

A survey by professional services firm Deloitte revealed that 85% of businesses using cloud technology believe it enables their business to scale and grow faster – on average 26% faster while delivering 21% higher gross profits.

The low cost and highly flexible nature of the cloud solutions is ideal for data storage, backup and disaster recovery solutions. While the benefits of cloud storage are compelling, adoption barriers include concerns of data security and residency, plus integration with legacy infrastructure and costs.

## Our solution

The Insight Discovery Workshop delivers a high-level, structured, engagement for your IT team to explore cloud solutions for Data, Storage, Backup & Disaster Recovery. During the workshop, our specialists:

- ✓ **Help organisations** understand the disruptive technology trends presented by the cloud, and outline the potential challenges and opportunities for deploying cloud solutions.
- ✓ **Support organisations** to understand, map and validate high-level requirements against specific solution areas, such as Disaster Recovery
- ✓ **Identify any additional cloud services** that will support or enhance your requirement.

Our strategic relationships with our partners provides customers with access to key resources and information, allowing our specialists to deliver

trusted and detailed advice. After the workshop, our specialists deliver an advisory report, which includes a functional diagram explaining how your current environment relates to a hybrid cloud solution.

The Discovery Workshop bridges the gap between business consultancy services, vendor-specific workshops and implementation services. Our broad experience deploying cloud infrastructure enables us to act as your single point of contact, offering a high level view of the business and technology landscape.

## Agenda

- ✓ Review current IT environment.
- ✓ Discuss in detail a maximum of 3 topics agreed by the IT team & Insight specialist.
- ✓ Live demo (if applicable).
- ✓ Whiteboard Session.

## Outcomes



Our specialists will deliver an Advisory Report detailing main objectives, challenges & include a high-level, functional 'vision of the solution', including next steps required to achieve your goals.

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