# Free 50TB Cloud Storage Starter Kit



## **Exclusively for VMware Cloud Providers**

#### Get Started in Cloud Storage, Free!

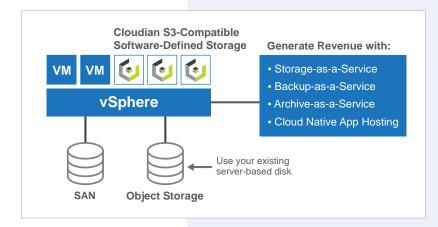
Start building new revenue opportunities in cloud storage services. The free Cloudian Starter Kit makes it easy. VMware Cloud Provider Partners can now qualify to receive everything you need to deploy S3-compatible object storage in your VMware cluster.

# Build New Revenue in Cloud Storage Services

#### What's Included in the Starter Kit

The Free Starter Kit includes:

- Cloudian HyperStore software-defined-storage o 50TB usable capacity license
  - o Up to one-year term
- 4 hours Cloudian technical support for installation
- Up to 1 year of product support
- Installation guide
- Marketing assistance
  - o Training videos
  - o Brandable collateral templates
  - o Sample proposal
  - o Emails and telemarketing scripts



Deploy Cloudian free for up to one year on your existing servers and storage. Get started generating revenue with Storage Services at no cost.

## Offer Revenue-Ready Services

Cloudian lets you offer high-value, storage-based cloud services. Offer as S3-compatible storage-as-a-service, or combine with S3-compatible software to offer services such as backup, archive, DR, or secure synch-and-share. Choose from popular solutions including Veeam, Commvault, Rubrik, VERITAS, Splunk, SME and others. Or, host your customers' S3-compatible, cloud-native applications in your data center. You'll have multiple revenue-generating options right from the start.

## We Will Help With Your Deployment

To help you get started, you'll receive up to 4 hours of Cloudian technical support. Cloudian software-defined-storage is easy to deploy on industry-standard x86 servers as VMware VMs or bare metal. Use the servers and storage you already have for zero capital investment.

## **Fully Supported**

You'll experience Cloudian's world-class support, including access to Cloudian's knowledge base. We want to ensure your success by quickly getting your storage services up and running.



Combine with any S3-compatible software to create high value-add services.

#### **Award-Winning Cloudian HyperStore Software**

You'll receive a 50TB usable capacity license for Cloudian's award-winning HyperStore software FREE, for up to one year.

HyperStore software offers a rich set of service provider features including multitenancy and QoS. When your requirements grow beyond 50TB, you may convert the license, without disruption, to a convenient subscription model from the VMware Cloud Provider Program.

#### From the Leader in S3-Compatible Object Storage

Cloudian is the industry's most widely deployed independent object storage platform. A recipient of the Gartner Customer Choice award, Cloudian has over an exabyte of data under management at locations around the globe, including hundreds of service provider deployments.

#### **Qualifications**

To qualify for this offer, you must register before 12/31/2020, and must be a current member of the VMware Cloud Provider Program.

This offer is available only to Cloud Providers located in North America, Europe, Middle East, ANZ, and Japan.

Deploy Cloudian software at a single data center, on three to six servers or VMware virtual machines. The Starter Kit program does not include multi-data center or hybrid cloud deployments or WORM.

#### **Get Started Today**

To get started, register at: <a href="https://cloudian.com/free50">https://cloudian.com/free50</a>

#### **SYSTEM REQUIREMENTS**

- Cloudian HyperStore requires three nodes (VMware VMs or servers) minimum. Each node requires the following:
- 8 cores
- 128GB (required)
- 2x 480GB SSD minimum (2x 960GB SSD recommended)
- 12x 4TB HDD
- 2x 10GbE ports

#### **Co-Branded Collateral Templates**

Simple, Editable Word Document



Editable Adobe Document



#### **Marketing Boot Camp**

How to develop a services marketing program

